# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

**CURRENT REPORT** 

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

July 19, 2012 **Date of Report (Date of earliest event reported)** 

# ADVANCED MICRO DEVICES, INC.

(Exact name of registrant as specified in its charter)

Delaware (State of Incorporation) 001-07882

(Commission File Number)

94-1692300 (IRS Employer Identification Number)

One AMD Place P.O. Box 3453

Sunnyvale, California 94088-3453 (Address of principal executive offices) (Zip Code)

(408) 749-4000

(Registrant's telephone number, including area code)

N/A

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions: Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### Item 2.02 Results of Operations and Financial Condition.

### Item 7.01 Regulation FD Disclosure.

The information in this report furnished pursuant to Items 2.02 and 7.01, including Exhibit 99.1 and 99.2 attached hereto, shall not be deemed "filed" for the purposes of Section 18 of the Securities and Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section. It may only be incorporated by reference in another filing under the Exchange Act or the Securities Act of 1933, as amended, if such subsequent filing specifically references the information furnished pursuant to Items 2.02 and 7.01 of this report.

On July 19, 2012, Advanced Micro Devices, Inc. (the "Company") announced its financial position and results of operations as of and for its fiscal quarter ended June 30, 2012 in a press release that is attached hereto as Exhibit 99.1. Attached hereto as Exhibit 99.2 is financial information and commentary by Thomas J. Seifert, Senior Vice President and Chief Financial Officer of the Company regarding the Company's fiscal quarter ended June 30, 2012.

To supplement the Company's financial results presented on a U.S. GAAP ("GAAP") basis, the Company's earnings release contains non-GAAP financial measures, including non-GAAP net income, non-GAAP earnings per share, non-GAAP operating income, non-GAAP operating expenses, non-GAAP gross margin, Adjusted EBITDA, and non-GAAP adjusted free cash flow. The Company believes that this non-GAAP presentation makes it easier for investors to compare current and historical periods' operating results and that it assists investors in comparing the Company's performance across reporting periods on a consistent basis by excluding items that it does not believe are indicative of its core operating performance.

To derive non-GAAP net income and non-GAAP earnings per share for the Company for the second fiscal quarter of 2012, the Company excluded a charge related to a legal settlement with a third party and the amortization of acquired intangible assets.

To derive non-GAAP net income and non-GAAP earnings per share for the Company for the first fiscal quarter of 2012, the Company excluded a charge related to the limited waiver of exclusivity from GLOBALFOUNDRIES ("GF"), the amortization of acquired intangible assets, net restructuring charges, costs related to the acquisition of SeaMicro, Inc. ("SeaMicro"), and the tax benefit related to the SeaMicro acquisition.

To derive non-GAAP net income and non-GAAP earnings per share for the Company for the second fiscal quarter of 2011, the Company excluded the amortization of acquired intangible assets.

To derive non-GAAP operating income for the Company for the second fiscal quarter of 2012, the Company excluded a charge related to a legal settlement with a third party and the amortization of acquired intangible assets.

To derive non-GAAP operating income for the Company for the first fiscal quarter of 2012, the Company excluded a charge related to the limited waiver of exclusivity from GF, the amortization of acquired intangible assets, net restructuring charges and costs related to the SeaMicro acquisition.

To derive non-GAAP operating income for the Company for the second fiscal quarter of 2011, the Company excluded the amortization of acquired intangible assets.

To derive non-GAAP operating expenses for the Company for the second fiscal quarter of 2012, the Company excluded the amortization of acquired intangible assets.

To derive non-GAAP operating expenses for the Company for the first fiscal quarter of 2012, the Company excluded the amortization of acquired intangible assets, net restructuring charges and costs related to the SeaMicro acquisition.

To derive non-GAAP operating expenses for the Company for the second fiscal quarter of 2011, the Company excluded the amortization of acquired intangible assets.

To derive non-GAAP gross margin for the Company for the second fiscal quarter of 2012, the Company excluded a charge related to a legal settlement with a third party.

To derive non-GAAP gross margin for the Company for the first fiscal quarter of 2012, the Company excluded a charge related to the limited waiver of exclusivity from GF.

Specifically, these non-GAAP financial measures reflect adjustments based on the following:

Legal settlement: In the second fiscal quarter of 2012, management determined that it was probable a settlement would be reached with a third party and that the amount of the settlement was estimable. As a result, the Company recorded the estimated settlement amount of \$5 million in the second fiscal quarter of 2012 as a legal settlement. This amount remained accrued as of June 30, 2012. The Company excluded this charge from its GAAP net income, GAAP earnings per share, GAAP operating income and GAAP gross margin for the second fiscal quarter of 2012 because it is not indicative of ongoing operating performance.

Limited waiver of exclusivity from GF: Pursuant to the second amendment to the Wafer Supply Agreement, dated as of March 4, 2012 between the Company and GF, the Company was granted certain rights to contract with another wafer foundry supplier with respect to specified products for a specified period. In consideration for these rights, the Company agreed to pay GF \$425 million in cash and transferred to GF all of the capital stock of GF that the Company owned, which had a carrying and fair value of \$278 million. As a result, the Company recorded a charge of \$703 million in the first fiscal quarter of 2012. The Company excluded this item from the Company's GAAP net loss, GAAP loss per share, GAAP operating loss and GAAP gross margin for the first fiscal quarter of 2012 because the Company believes it is not indicative of ongoing operating performance and because the Company believes exclusion of this item enables investors to better evaluate the Company's current operating performance compared with prior periods.

Amortization of acquired intangible assets: Amortization of acquired intangible assets represents amortization expenses of acquired identifiable intangible assets in connection with the ATI Technologies and SeaMicro acquisitions. The Company excluded this item from the Company's GAAP net income (loss), GAAP earnings (loss) per share, GAAP operating income (loss) and GAAP operating expenses for all periods presented in order to enable investors to better evaluate its current operating performance compared with prior periods and because these expenses are not indicative of ongoing operating performance.

Restructuring charges, net: During the fourth fiscal quarter of 2011, the Company implemented a restructuring plan to strengthen the Company's competitive positioning, implement a more competitive cost structure and conduct a workforce rebalancing to better address faster growing market segments. As a result of this restructuring plan, the Company incurred restructuring charges during the fourth fiscal quarter of 2011 and during the first fiscal quarter of 2012 primarily related to severance and costs related to the continuation of certain employee benefits, contract or program termination cost, and asset impairments. The Company excluded these restructuring charges from the Company's GAAP net loss, GAAP loss per share, GAAP operating loss and GAAP operating expenses for the first fiscal quarter of 2012 because they are not indicative of ongoing performance.

SeaMicro acquisition costs: In March 2012, the Company acquired SeaMicro, a privately held company that develops and sells energy-efficient, high-bandwidth microservers. The Company incurred certain costs related to this acquisition, which primarily consisted of advisory and other professional service fees. The Company excluded this item from the Company's GAAP net loss, GAAP loss per share, GAAP operating loss and GAAP operating expenses for the first fiscal quarter of 2012 because it is not indicative of ongoing operating performance and because the Company believes exclusion of this item enables investors to better evaluate the Company's current operating performance compared with prior periods.

In addition to the above non-GAAP financial measures, the Company presented "Adjusted EBITDA" in the earnings release as a supplemental measure of its performance. Adjusted EBITDA for the Company is determined by adjusting operating income (loss) for depreciation and amortization, employee stock-based compensation expense and amortization of acquired intangible assets. In addition, for the second fiscal quarter of 2012 and the six months ended June 30, 2012, the Company included an adjustment related to a legal settlement with a third party; for the first fiscal quarter and six months ended June 30, 2012, the Company included adjustments for the charge related to the limited waiver of exclusivity from GF, net restructuring charges, and costs related to the SeaMicro

acquisition; and for the six months ended July 2, 2011, the Company included adjustments related to a payment to GF and a legal settlement with a third party. The payment to GF occurred in the first fiscal quarter of 2011 when the Company incurred a charge of \$24 million in cost of sales related to a payment to GF in the form of cash and GF Class A Preferred Shares that the Company owned. This payment primarily related to certain manufacturing assets of GF which do not benefit the Company. Also in the first fiscal quarter of 2011, the Company recorded a charge of approximately \$5 million to cost of sales related to a legal settlement. The Company calculates and communicates Adjusted EBITDA in the financial schedules because the Company's management believes it is of importance to investors and lenders in relation to its overall capital structure and its ability to borrow additional funds. In addition, the Company presents Adjusted EBITDA because it believes this measure assists investors in comparing its performance across reporting periods on a consistent basis by excluding items that the Company does not believe are indicative of its core operating performance.

The Company's calculation of Adjusted EBITDA may or may not be consistent with the calculation of this measure by other companies in the same industry. Investors should not view Adjusted EBITDA as an alternative to the GAAP operating measure of operating income (loss) or GAAP liquidity measures of cash flows from operating, investing and financing activities. In addition, Adjusted EBITDA does not take into account changes in certain assets and liabilities as well as interest and income taxes that can affect cash flows.

The Company also presents non-GAAP adjusted free cash flow in the earnings release as a supplemental measure of its performance. In 2008 and 2009, the Company and certain of its subsidiaries (collectively, the "AMD Parties") entered into supplier agreements with IBM Credit LLC and certain of its subsidiaries (collectively, the "IBM Parties"). Pursuant to these supplier agreements, the AMD Parties sold to the IBM Parties invoices of selected distributor customers. Because the Company does not recognize revenue until its distributors sell its products to their customers, under GAAP, the Company classified funds received from the IBM Parties as debt on the balance sheet. Moreover, for cash flow purposes, these funds were classified as cash flows from financing activities. When a distributor paid the applicable IBM Party, the Company reduced the distributor's accounts receivable and the corresponding debt resulted in a non-cash accounting entry. Because the Company did not receive the cash from the distributor to reduce the accounts receivable, the distributor's payment was not reflected in the Company's cash flows from operating activities.

Non-GAAP adjusted free cash flow for the Company was determined by adding the distributors' payments to the IBM Parties to GAAP net cash provided by operating activities. This amount was then further adjusted by subtracting capital expenditures. Generally, under GAAP, the reduction in accounts receivable is assumed to be a source of operating cash flows. Therefore, the Company believes that treating the payments from its distributor customers to the IBM Parties as if the Company actually received the cash from the distributor and then used that cash to pay down the debt is more reflective of the economic substance of the transaction. On February 11, 2011, the Company terminated its supplier agreements with IBM Parties. As a result, as of the end of the second fiscal quarter of 2011, there were no outstanding invoices relating to the financing arrangement with the IBM Parties, and starting from the third fiscal quarter of 2011, the Company no longer makes quarterly adjustments for distributors' payments to the IBM Parties to its GAAP net cash provided by operating activities when calculating non-GAAP adjusted free cash flow.

The Company calculates and communicates non-GAAP adjusted free cash flow in the financial schedules because the Company's management believes it is of importance to investors to understand the nature of these cash flows. The Company's calculation of non-GAAP adjusted free cash flow may or may not be consistent with the calculation of this measure by other companies in the same industry. Investors should not view non-GAAP adjusted free cash flow as an alternative to GAAP liquidity measures of cash flows from operating or financing activities.

Pursuant to the requirements of Regulation G, the Company has provided reconciliations within the press release and financial schedules of these non-GAAP financial measures to the most directly comparable GAAP financial measures. Management does not intend the presentation of these non-GAAP measures to be considered in isolation or as a substitute for results prepared in accordance with GAAP. These non-GAAP measures should be read only in conjunction with the Company's consolidated financial statements prepared in accordance with GAAP.

# Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

| Exhibit<br>No. | <u>Description</u>  |
|----------------|---|
| 99.1           | Press release dated July 19, 2012.                                    |
| 99.2           | Financial Information and Commentary on Second Quarter of 2012 Result |

SIGNATURES

| Pursuant to the requirements of the Exchange |  |  |
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|  |  |  |
|  |  |  |

Date: July 19, 2012 ADVANCED MICRO DEVICES, INC.

By: /s/ FAINA ROEDER

Name: Faina Roeder

Title: Assistant Secretary

# INDEX TO EXHIBITS

| Exhibit<br>No. | <u>Description</u>   |
|----------------|--|
| 99.1           | Press release dated July 19, 2012.   |
| 99.2           | Financial Information and Commentary on Second Quarter of Fiscal Year 2012 Results |

Media Contact Drew Prairie 512-602-4425 <u>drew.prairie@amd.com</u>

Investor Contact Ruth Cotter 408-749-3887 ruth.cotter@amd.com

### **AMD Reports Second Quarter Results**

### Q2 2012 Results

- AMD revenue \$1.41 billion, 11 percent sequential decrease and a 10 percent decrease year-over-year
- Net income \$37 million, earnings per share \$0.05, operating income \$77 million
- Non-GAAP(1) net income \$46 million, earnings per share \$0.06, operating income \$86 million
- Gross margin 45 percent, non-GAAP gross margin 46 percent

SUNNYVALE, Calif. – July 19, 2012 – AMD (NYSE:AMD) today announced revenue for the second quarter of 2012 of \$1.41 billion, net income of \$37 million, or \$0.05 per share, and operating income of \$77 million. The company reported non-GAAP net income of \$46 million, or \$0.06 per share, and non-GAAP operating income of \$86 million.

"Overall weakness in the global economy, softer consumer spending and lower channel demand for our desktop processors in China and Europe made the closing weeks of the quarter challenging," said Rory Read, AMD president and CEO. "We are taking definitive steps to improve our performance and correct the issues within our control as we expect headwinds will continue in the third quarter as the industry sets a new baseline. We remain optimistic about our core businesses as well as future opportunities with our competitively differentiated next-generation Accelerated Processor Units (APUs). Our recently launched Trinity APU continues to gain traction with customers. We are committed to driving profitable growth."

#### **GAAP Financial Results**

|   | Q2-12        | Q1-12             | Q2-11        |
|---|--------------|-------------------|--------------|
| Revenue                                       | \$1.41B      | \$1.59B           | \$1.57B      |
| Operating income (loss)                       | \$77M        | \$(580)M          | \$105M       |
| Net income (loss) / Earnings (loss) per share | \$37M/\$0.05 | \$(590)M/\$(0.80) | \$61M/\$0.08 |

### Non-GAAP Financial Results 1

|                                 | Q2-12        | Q1-12        | Q2-11        |
|---------------------------------|--------------|--------------|--------------|
| Revenue                         | \$1.41B      | \$1.59B      | \$1.57B      |
| Operating income                | \$86M        | \$138M       | \$114M       |
| Net income / Earnings per share | \$46M/\$0.06 | \$92M/\$0.12 | \$70M/\$0.09 |

### **Quarterly Summary**

- Gross margin was 45 percent.
  - Non-GAAP gross margin was 46 percent, flat sequentially.
- Cash, cash equivalents and marketable securities balance, including long-term marketable securities, was \$1.76 billion at the end of the quarter.
- Computing Solutions segment revenue decreased 13 percent sequentially and year-over-year. The sequential decrease was driven primarily by lower desktop channel sales in China and Europe as well as a weaker consumer buying environment impacting sales to Original Equipment Manufacturers (OEMs).
  - Operating income was \$82 million, compared with \$124 million in Q112 and \$142 million in Q211.
  - Microprocessor ASP decreased sequentially and year-over-year.
  - AMD expanded its notebook offerings with a top-to-bottom refresh of its mobile APUs. Systems powered by the new APUs are available from leading global computer manufacturers including <u>HP</u>, <u>Lenovo</u>, <u>Samsung</u>, <u>Toshiba</u>, ASUS and Acer.
    - The second generation AMD A-Series APU for notebooks, formerly codenamed "Trinity," enables up to 12 hours of battery life<sup>(2)</sup> and twice the performance-per-watt<sup>(3)</sup> over the previous generation A-Series and won a 2012 Best Choice Award at Computex.
    - The 2012 AMD E-Series APU, formerly codenamed "Brazos 2.0," is designed for essential notebooks and enables up to 11 hours of battery life<sup>(4)</sup> and best-in-class entertainment and media experiences.
    - HP and Samsung were the first to bring ultrathin notebooks to mainstream price points based on the 17-watt second generation A-Series APUs.
       Several more AMD APU-based ultrathin designs are expected to launch in the second half of 2012, aligned with the Microsoft Windows® 8 introduction.
  - AMD held the second annual <u>AMD Fusion Developer Summit</u> (AFDS), announcing several strategic partnerships designed to accelerate software innovation.
    - AMD joined forces with industry-leaders ARM, Imagination Technologies, MediaTek and Texas Instruments to form the HSA Foundation, a non-profit consortium established to define and promote an open standards-based approach to heterogeneous computing.
    - AMD announced a <u>strategic technology partnership</u> with ARM to help drive the further adoption of an open, end-to-end security ecosystem based on the world's most broadly-adopted mobile security ecosystem. AMD plans to integrate ARM TrustZone® technology into future products.
  - In addition to powering 24 of the world's top 100 supercomputers on the most recent Top500 Supercomputers list, <u>AMD was awarded \$12.6 million</u> for processor and memory research as part of the U.S. Department of Energy's Extreme-Scale Computing Research and Development Program.

- Graphics segment revenue was down sequentially and remained flat year-over-year. GPU revenue was down 5 percent in a seasonally down quarter, due to lower unit shipments in the channel.
  - Operating income was \$31 million, compared with \$34 million in Q112 and operating loss of \$7 million in Q211.
  - GPU ASP was flat sequentially and up year-over-year.
  - AMD continued to expand its industry-leading graphics solutions:
    - Recapturing the graphics performance leadership position with the launch of the AMD Radeon™ HD 7970 GHz Edition. The <u>AMD Radeon™ HD 7970 GHz Edition</u> uses AMD's innovative Graphics Core Next (GCN) architecture to deliver strong performance and image quality<sup>5,6</sup>, providing world-class gameplay at the highest resolutions in the most demanding games;
    - Launching the AMD FirePro™ W600, the first professional graphics solution to feature the GCN architecture and the industry's first graphics card to support six displays with independent audio streams;
    - Bringing to market a full line of mobile discrete graphics based on the company's acclaimed <u>GCN</u> architecture, which includes the AMD Radeon<sup>™</sup> HD 7900M, HD 7800M, and HD 7700M Series GPUs. New to the <u>AMD Radeon HD 7000M Series</u> is AMD Enduro<sup>™</sup> technology<sup>8</sup>, which automatically switches between integrated graphics and the AMD Radeon<sup>™</sup> discrete GPU depending on system or application requirements helping to maximize battery life without having to compromise performance. Based on the latest 28nm process technology, and fully equipped with DirectX<sup>®</sup> 11.1 support, the AMD Radeon HD 7000M Series of GPUs represent the most feature-rich mobile graphics chips since the company introduced its mobile product line.<sup>9</sup>

#### **Current Outlook**

AMD's outlook statements are based on current expectations. The following statements are forward-looking, and actual results could differ materially depending on market conditions and the factors set forth under "Cautionary Statement" below.

AMD expects revenue to decrease 1 percent, plus or minus 3 percent, sequentially for the third quarter of 2012.

For additional detail regarding AMD's results and outlook please see the CFO commentary posted at quarterlyearnings.amd.com.

#### AMD Teleconference

AMD will hold a conference call for the financial community at 2:00 p.m. PT (5:00 p.m. ET) today to discuss its second quarter financial results. AMD will provide a real-time audio broadcast of the teleconference on the <u>Investor Relations</u> page of its Web site at <u>AMD</u>. The webcast will be available for 10 days after the conference call.

### Reconciliation of GAAP Net Income (Loss) to Non-GAAP Net Income 1

| (Millions except per share amounts)                | Q     | Q2-12   |         | Q1-12    |       | 2-11    |
|--|-------|---------|---------|----------|-------|---------|
| GAAP net income (loss) / Earnings (loss) per share | \$ 37 | \$ 0.05 | \$(590) | \$(0.80) | \$ 61 | \$ 0.08 |
| Limited waiver of exclusivity from GLOBALFOUNDRIES | _     | _       | (703)   | (0.94)   | _     | _       |
| Amortization of acquired intangible assets         | (4)   | (0.01)  | (1)     | _        | (9)   | (0.01)  |
| Legal settlement                                   | (5)   | (0.01)  | _       | _        | _     | _       |
| Restructuring charges, net                         | _     | _       | (8)     | (0.01)   | _     | _       |
| SeaMicro acquisition costs                         | _     | _       | (6)     | (0.01)   | _     | _       |
| Tax benefit related to SeaMicro acquisition        | _     | _       | 36      | 0.05     | _     |         |
| Non-GAAP net income / Earnings per share           | \$ 46 | \$ 0.06 | \$ 92   | \$ 0.12  | \$ 70 | \$ 0.09 |

### Reconciliation of GAAP Operating Income (Loss) to Non-GAAP Operating Income <sup>1</sup>

| (Millions)   | Q2-12 |     | Q1-12 |       | Q2-11 |     |
|--|-------|-----|-------|-------|-------|-----|
| GAAP operating income (loss)                       | \$    | 77  | \$    | (580) | \$    | 105 |
| Limited waiver of exclusivity from GLOBALFOUNDRIES |       | _   |       | (703) |       | _   |
| Amortization of acquired intangible assets         |       | (4) |       | (1)   |       | (9) |
| Legal settlement                                   |       | (5) |       | _     |       | _   |
| Restructuring charges, net                         |       | _   |       | (8)   |       | _   |
| SeaMicro acquisition costs                         |       | _   |       | (6)   |       | _   |
| Non-GAAP operating income                          | \$    | 86  | \$    | 138   | \$    | 114 |

### Reconciliation of GAAP to Non-GAAP Operating Expenses <sup>1</sup>

| (Millions)                                 | Q  | Q2-12 |    | 1-12 | 2 Q2 |     |
|--|----|-------|----|------|------|-----|
| GAAP operating expenses                    | \$ | 561   | \$ | 607  | \$   | 615 |
| Amortization of acquired intangible assets |    | 4     |    | 1    |      | 9   |
| Restructuring charges, net                 |    | _     |    | 8    |      | _   |
| SeaMicro acquisition costs                 |    | _     |    | 6    |      | _   |
| Non-GAAP operating expenses                | \$ | 557   | \$ | 592  | \$   | 606 |

### Reconciliation of GAAP to Non-GAAP Gross Margin 1

| (Millions except percentages)                      | Q2-: | 12  | Q1-12  | Q  | 2-11 |
|--|------|-----|--------|----|------|
| GAAP Gross Margin                                  | \$   | 638 | \$ 27  | \$ | 720  |
| GAAP Gross Margin %                                |      | 45% | 2%     |    | 46%  |
| Limited waiver of exclusivity from GLOBALFOUNDRIES |      | _   | (703)  |    | _    |
| Legal settlement                                   |      | (5) | _      |    | _    |
| Non-GAAP Gross Margin                              | \$   | 643 | \$ 730 | \$ | 720  |
| Non-GAAP Gross Margin %                            |      | 46% | 46%    |    | 46%  |

### Reconciliation of GAAP Operating Income (Loss) to Adjusted EBITDA 1

| (Millions except percentages)                      | Q2-12 |     | 2 Q1-12 |       | Q2-11 |     |
|--|-------|-----|---------|-------|-------|-----|
| GAAP operating income (loss)                       | \$    | 77  | \$      | (580) | \$    | 105 |
| Limited waiver of exclusivity from GLOBALFOUNDRIES |       | _   |         | 703   |       | _   |
| Legal settlement                                   |       | 5   |         | _     |       | —   |
| Depreciation and amortization                      |       | 61  |         | 62    |       | 71  |
| Employee stock-based compensation expense          |       | 26  |         | 21    |       | 20  |
| Amortization of acquired intangible assets         |       | 4   |         | 1     |       | 9   |
| Restructuring charges, net                         |       | _   |         | 8     |       | _   |
| Acquisition related costs                          |       | _   |         | 6     |       | _   |
| Adjusted EBITDA                                    | \$    | 173 | \$      | 221   | \$    | 205 |

### Non-GAAP adjusted free cash flow reconciliation 1

| (Millions except percentages)                      | Q2-12 |      | Q1-12 |      | Q2-11     |
|--|-------|------|-------|------|-----------|
| GAAP net cash provided by operating activities     | \$    | 81   | \$    | 107  | \$<br>174 |
| Non-GAAP adjustment                                |       | _    |       | _    | 36        |
| Non-GAAP net cash provided by operating activities |       | 81   |       | 107  | 210       |
| Purchases of property, plant and equipment         |       | (39) |       | (40) | (67)      |
| Non-GAAP adjusted free cash flow                   | \$    | 42   | \$    | 67   | \$<br>143 |

#### About AMD

AMD (NYSE: AMD) is a semiconductor design innovator leading the next era of vivid digital experiences with its groundbreaking AMD Accelerated Processing Units (APUs) that power a wide range of computing devices. AMD's server computing products are focused on driving industry-leading cloud computing and virtualization environments. AMD's superior graphics technologies are found in a variety of solutions ranging from game consoles, PCs to supercomputers. For more information, visit <a href="http://www.amd.com">http://www.amd.com</a>.

### **Cautionary Statement**

This document contains forward-looking statements concerning AMD, its third quarter of 2012 revenue, demand for its products, its future growth and ability to deliver sustained success, the timing of future products that incorporate the company's products and the features of new products and economic conditions in the third quarter, which are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are commonly identified by words such as "believes, "expects," "may," "will," "should," "seeks," "intends," "pro forma," "estimates," "anticipates," "plans," "projects," and other terms with similar meaning. Investors are cautioned that the forward-looking statements in this release are based on current beliefs, assumptions and expectations, speak only as of the date of this release and involve risks and uncertainties that could cause actual results to differ materially from current expectations. Risks include the possibility that Intel Corporation's pricing, marketing and rebating programs, product bundling, standard setting, new product introductions or other activities may negatively impact the company's plans; the company may be unable to develop, launch and ramp new products and technologies in the volumes that are required by the market at mature yields on a timely basis; that the company's third party foundry suppliers will be unable to transition its products to advanced manufacturing process technologies in a timely and effective way or to manufacture the company's products on a timely basis in sufficient quantities and using competitive technologies; the company will be unable to obtain sufficient manufacturing capacity or components to meet demand for its products; the company's requirements for wafers are less than the fixed number of wafers that it agreed to purchase from GLOBALFOUNDRIES (GF) in 2012 or GF encounters problems that significantly reduce the number of functional die the company receives from each wafer; that customers stop buying the company's products or materially reduce their operations or demand for the company's products; that the company may be unable to maintain the level of investment in research and development that is required to remain competitive; that there may be unexpected variations in the market growth and demand for its products and technologies in light of the product mix that the company may have available at any particular time or a decline in demand; that the company will require additional funding and may be unable to raise sufficient capital on favorable terms, or at all; that global business and economic conditions will not improve or will worsen; that demand for computers will be lower than currently expected; and the effect of political or economic instability, domestically or internationally, on the company's sales or supply chain. Investors are urged to review in detail the risks and uncertainties in the company's Securities and Exchange Commission filings, including but not limited to the Quarterly Report on Form 10-Q for the quarter ended March 31, 2012.

AMD, the AMD Arrow logo, AMD Opteron, AMD Radeon, and combinations thereof, are trademarks of Advanced Micro Devices, Inc. Other names are for informational purposes only and used to identify companies and products and may be trademarks of their respective owner.

<sup>1</sup> In this press release, in addition to GAAP financial results, the Company has provided non-GAAP financial measures including non-GAAP net income, non-GAAP operating income, non-GAAP operating expenses, non-GAAP earnings per share and non-GAAP gross margin. These non-GAAP financial measures reflect certain adjustments as presented in the tables in this press release. The Company also provided Adjusted EBITDA and non-GAAP Adjusted free cash flow as supplemental measures of its performance. These items are defined in the footnotes to the selected corporate data tables provided at the end of this press release. The Company is providing these financial measures because it believes this non-GAAP presentation makes it easier for investors to compare its operating results for current and historical periods and also because the Company believes it assists investors in comparing the Company's performance across reporting periods on a consistent basis by excluding items that it does not believe are indicative of its core operating performance and for the other reasons described in the footnotes to the selected data tables. Refer to corresponding tables at the end of this press release for additional AMD data.

<sup>2</sup> Up to 12 hours of battery life for Trinity: Based on testing and calculations by AMD Performance Labs, the 2012 AMD A-Series platform enables 740 min./12:20 hours of Windows Idle while the 2011 AMD A-Series platform enables 663 min./11:03 hours of Windows Idle. Battery life calculations based on a 6 cell Li-Ion 62.16Whr battery pack at 98% utilization. AMD defines "all-day" battery life as 8+ hours of battery life in Windows Idle.

<sup>3</sup> Twice the performance-per-watt: Testing performed by AMD Performance Labs. The score for the 2012 AMD A6-4455M (ULV-17w) on the "Pumori" reference design for PC Mark Vantage Overall benchmark was 4300 while the 2011 AMD A6-3400M (35w) on the "Torpedo" reference design scores 4545. The 3DMark Vantage Performance score for the same configurations was 2012 AMD A6-4455M (ULV) 2355 and the 2011 AMD A6-3400M scored 2292.

<sup>4</sup> Based on testing performed by AMD Performance Labs. All battery life calculations are based on a 62.5 Whr battery pack at 98% utilization. System power testing shows a calculated battery life for the AMD E2-1800 in a Windows® idle state to reach 670 minutes.

<sup>5</sup> In tests by AMD as of May 22, 2012 on single-GPU graphics cards, the AMD Radeon™ HD 7970 GHz Edition showed higher average performance than the NVIDIA GeForce GTX 680 in the following games/apps: Formula 1 2010, Civilization V, StarCraft II, Just Cause 2, Unigine Heaven, Left 4 Dead 2, Enemy Territory: Quake Wars, The Elder Scrolls V: Skyrim, DiRT 3, The Chronicles of Riddick: Assault on Dark Athena, Crysis Warhead, Metro 2033 (4xAA), and Hard Reset (MLAA). All applications were evaluated at 2560x1600 with 8xAA and 16xAF unless otherwise noted. System configuration: Intel® Core™ i7-3960X (3.33GHz), MSI X79A-GD65, 16GB DDR3-1600 and Windows® 7 x64. AMD Radeon™ HD 7970 GHz Edition evaluated with AMD Catalyst™ 8.973. NVIDIA® GeForce® GTX 680 evaluated with NVIDIA® ForceWare™ 301.10 WHQL.

<sup>6</sup> The GCN Architecture and its associated features (PCI Express<sup>®</sup> 3.0, AMD ZeroCore Power technology, DDM Audio, and 28nm production) are exclusive to the AMD Radeon™ HD 7900. HD 7800 and HD 7700 Series.

<sup>7</sup>The GCN Architecture and its associated features (AMD Enduro™, AMD ZeroCore Power technology, DDM Audio, and 28nm production) are exclusive to the AMD Radeon™ HD 7700M, HD 7800M and HD 7900M Series Graphics.

<sup>8</sup> AMD Enduro™ technology requires either an AMD "A" series or "E" series APU or an Intel processor, plus an AMD Radeon™ HD 7000M series discrete graphics configuration and is available on Windows® 7 Professional, Windows® 7 Ultimate, Windows® 7 Home Premium, and/or Windows® 7 Home Basic OS. Linux OS supports manual switching which requires restart of X-Server to switch between graphics solutions. Not all AMD Radeon™ HD 7000M series GPU features and capabilities may be supported on all AMD Enduro™ technology-enabled components or systems — always check with your component or system manufacturer for specific mode capabilities and supported technologies.

<sup>9</sup> AMD Power Management technologies (e.g. AMD ZeroCore Power technology, AMD Enduro technology and AMD PowerPlay™ technology) are a family of technologies, offered by certain AMD Radeon™ products, which are designed to intelligently reduce or eliminate GPU power consumption in response to certain GPU load conditions. Not all products feature all technologies – check with your component or system manufacturer for specific model capabilities.

# ADVANCED MICRO DEVICES, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(Millions except per share amounts and percentages)

|   |                  | Quarter Ended    |                 | Six Month        |                 |
|---|------------------|------------------|-----------------|------------------|-----------------|
|   | Jun. 30,<br>2012 | Mar. 31,<br>2012 | Jul. 2,<br>2011 | Jun. 30,<br>2012 | Jul. 2,<br>2011 |
| Net revenue   | \$1,413          | \$1,585          | \$1,574         | \$2,998          | \$3,187         |
| Cost of sales   | 775              | 1,558            | 854             | 2,333            | 1,776           |
| Gross margin  | 638              | 27               | 720             | 665              | 1,411           |
| Gross margin %  | 45%              | 2%               | 46%             | 22%              | 44%             |
| Research and development  | 345              | 368              | 367             | 713              | 734             |
| Marketing, general and administrative                           | 212              | 230              | 239             | 442              | 500             |
| Amortization of acquired intangible assets                      | 4                | 1                | 9               | 5                | 18              |
| Restructuring charges, net                                      |                  | 8                |                 | 8                |                 |
| Operating income (loss)   | 77               | (580)            | 105             | (503)            | 159             |
| Interest income   | 2                | 2                | 2               | 4                | 5               |
| Interest expense  | (43)             | (43)             | (47)            | (86)             | (95)            |
| Other income (expense), net                                     | (5)              | (1)              | 4               | (6)              | 15              |
| Income (loss) before dilution gain in investee and income taxes | 31               | (622)            | 64              | (591)            | 84              |
| Provision (benefit) for income taxes                            | (6)              | (32)             | 3               | (38)             | 5               |
| Dilution gain in investee, net                                  | _                | _                | _               | _                | 492             |
| Net income (loss)   | \$ 37            | \$ (590)         | \$ 61           | \$ (553)         | \$ 571          |
| Net income (loss) per share                                     |                  |                  |                 |                  |                 |
| Basic   | \$ 0.05          | \$ (0.80)        | \$ 0.08         | \$ (0.75)        | \$ 0.79         |
| Diluted   | \$ 0.05          | \$ (0.80)        | \$ 0.08         | \$ (0.75)        | \$ 0.76         |
| Shares used in per share calculation                            |                  |                  |                 | <u> </u>         |                 |
| Basic   | 739              | 734              | 724             | 737              | 722             |
| Diluted   | 755              | 734              | 743             | 737              | 766             |

ADVANCED MICRO DEVICES, INC. CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (Millions)

|                                   |          | Quarter Ended |         |          | Six Months Ended |  |  |
|-----------------------------------|----------|---------------|---------|----------|------------------|--|--|
|                                   | Jun. 30, | Mar. 31,      | Jul. 2, | Jun. 30, | Jul. 2,          |  |  |
|                                   | 2012     | 2012          | 2011    | 2012     | 2011             |  |  |
| Total comprehensive income (loss) | \$ 41    | \$ (593)      | \$ 60   | \$ (552) | \$ 570           |  |  |

# ADVANCED MICRO DEVICES, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (Millions)

|  | Jun. 30,<br>2012 | Mar. 31,<br>2012 | Dec. 31,<br>2011 |
|--|------------------|------------------|------------------|
| Assets   |                  |                  |                  |
| Current assets:  |                  |                  |                  |
| Cash, cash equivalents and marketable securities                   | \$ 1,579         | \$ 1,544         | \$ 1,765         |
| Accounts receivable, net   | 744              | 962              | 919              |
| Inventories, net   | 833              | 585              | 476              |
| Prepaid expenses and other current assets                          | 77               | 104              | 69               |
| Total current assets   | 3,233            | 3,195            | 3,229            |
| Long-term marketable securities                                    | 180              | 169              | 149              |
| Property, plant and equipment, net                                 | 707              | 715              | 726              |
| Investment in GLOBALFOUNDRIES                                      | _                | _                | 278              |
| Acquisition related intangible assets, net                         | 105              | 109              | 8                |
| Goodwill   | 553              | 553              | 323              |
| Other assets   | 263              | 247              | 241              |
| Total Assets   | \$ 5,041         | \$ 4,988         | \$ 4,954         |
| Liabilities and Stockholders' Equity                               |                  |                  |                  |
| Current liabilities:   |                  |                  |                  |
| Accounts payable   | \$ 471           | \$ 527           | \$ 363           |
| Payable to GLOBALFOUNDRIES   | 661              | 560              | 177              |
| Accrued liabilities  | 548              | 556              | 550              |
| Deferred income on shipments to distributors                       | 126              | 137              | 123              |
| Current portion of long-term debt and capital lease obligations    | 489              | 490              | 489              |
| Other current liabilities  | 57               | 77               | 72               |
| Total current liabilities  | 2,352            | 2,347            | 1,774            |
| Long-term debt and capital lease obligations, less current portion | 1,532            | 1,529            | 1,527            |
| Other long-term liabilities  | 40               | 60               | 63               |
| Stockholders' equity:  |                  |                  |                  |
| Capital stock:   |                  |                  |                  |
| Common stock, par value  | 7                | 7                | 7                |
| Additional paid-in capital   | 6,752            | 6,722            | 6,672            |
| Treasury stock, at cost  | (108)            | (107)            | (107)            |
| Accumulated deficit  | (5,530)          | (5,567)          | (4,977)          |
| Accumulated other comprehensive loss                               | (4)              | (3)              | (5)              |
| Total stockholders' equity   | 1,117            | 1,052            | 1,590            |
| Total Liabilities and Stockholders' Equity                         | \$ 5,041         | \$ 4,988         | \$ 4,954         |

# ADVANCED MICRO DEVICES, INC. CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (Millions)

|  |       | rter Ended<br>un. 30,<br>20124 | Jı | onths Ended<br>un. 30,<br>2012 |
|--|-------|--------------------------------|----|--------------------------------|
| Cash flows from operating activities:  | ¢     | 27                             | ¢  | (552)                          |
| Net income (loss)  | \$    | 37                             | \$ | (553)                          |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities:  Non-cash portion of the limited waiver of exclusivity from GLOBALFOUNDRIES |       |                                |    | 278                            |
| Depreciation and amortization  |       | 65                             |    | 128                            |
| Benefit for deferred income taxes  |       | (4)                            |    | (40)                           |
| Compensation recognized under employee stock plans   |       | 26                             |    | 47                             |
| Non-cash interest expense  |       | 6                              |    | 12                             |
| Other  |       | 2                              |    | (1)                            |
| Changes in operating assets and liabilities:   |       | 2                              |    | (1)                            |
| Accounts receivable  |       | 217                            |    | 177                            |
| Inventories  |       | (249)                          |    | (355)                          |
| Prepaid expenses and other current assets  |       | 25                             |    | (16)                           |
| Other assets   |       | (2)                            |    | (18)                           |
| Payable to GLOBALFOUNDRIES   |       | 101                            |    | 484                            |
| Accounts payable, accrued liabilities and other  |       | (143)                          |    | 45                             |
| Net cash provided by operating activities  | \$    | 81                             | \$ | 188                            |
| Cash flows from investing activities:  | · · · |                                |    |                                |
| Acquisition of SeaMicro, Inc., net of cash acquired  |       | _                              |    | (281)                          |
| Purchases of property, plant and equipment   |       | (39)                           |    | (79)                           |
| Purchases of available-for-sale securities   |       | (453)                          |    | (548)                          |
| Proceeds from sale and maturity of available-for-sale securities   |       | 230                            |    | 850                            |
| Other  |       | (1)                            |    | (5)                            |
| Net cash used in investing activities  | \$    | (263)                          | \$ | (63)                           |
| Cash flows from financing activities:  |       |                                |    |                                |
| Net proceeds from foreign grants   |       | 3                              |    | 12                             |
| Proceeds from issuance of AMD common stock   |       | 3                              |    | 12                             |
| Repayments of debt and capital lease obligations   |       | (1)                            |    | (2)                            |
| Other  |       | (1)                            |    | (1)                            |
| Net cash provided by financing activities  | \$    | 4                              | \$ | 21                             |
| Net increase (decrease) in cash and cash equivalents   |       | (178)                          |    | 146                            |
| Cash and cash equivalents at beginning of period   | \$    | 1,193                          | \$ | 869                            |
| Cash and cash equivalents at end of period   | \$    | 1,015                          | \$ | 1,015                          |
| 1  |       | -,                             | -  | -,                             |

# ADVANCED MICRO DEVICES, INC. SELECTED CORPORATE DATA

(Millions except headcount)

|   | Jun. 30, | Quarter Ended<br>Mar. 31, | Jul. 2,  | Jun. 30, | Jul. 2,  |
|---|----------|---------------------------|----------|----------|----------|
| Segment and Category Information  | 2012     | 2012                      | 2011     | 2012     | 2011     |
| Computing Solutions (1)   |          |                           |          |          |          |
| Net revenue   | \$ 1,046 | \$ 1,203                  | \$ 1,207 | \$ 2,249 | \$ 2,407 |
| Operating income  | \$ 82    | \$ 124                    | \$ 142   | \$ 206   | \$ 242   |
| Graphics (2)  |          |                           |          |          |          |
| Net revenue   | 367      | 382                       | 367      | 749      | 780      |
| Operating income (loss)   | 31       | 34                        | (7)      | 65       | 12       |
| All Other (3)   |          |                           |          |          |          |
| Operating loss  | (36)     | (738)                     | (30)     | (774)    | (95)     |
| Total   |          |                           |          |          |          |
| Net revenue   | \$ 1,413 | \$ 1,585                  | \$ 1,574 | \$ 2,998 | \$ 3,187 |
| Operating income (loss)   | \$ 77    | <b>\$</b> (580)           | \$ 105   | \$ (503) | \$ 159   |
| Other Data  |          |                           |          |          |          |
| Depreciation and amortization   |          |                           |          |          |          |
| (excluding amortization of acquired intangible assets)                  | \$ 61    | \$ 62                     | \$ 71    | \$ 123   | \$ 150   |
| Capital additions   | \$ 39    | \$ 40                     | \$ 67    | \$ 79    | \$ 105   |
| Adjusted EBITDA (4)   | \$ 173   | \$ 215                    | \$ 205   | \$ 394   | \$ 403   |
| Cash, cash equivalents and marketable securities (5)                    | \$ 1,759 | \$ 1,713                  | \$ 1,861 | \$ 1,759 | \$ 1,861 |
| Adjusted free cash flow (6)   | \$ 42    | \$ 67                     | \$ 143   | \$ 109   | \$ 297   |
| Total assets  | \$ 5,041 | \$ 4,988                  | \$ 5,224 | \$ 5,041 | \$ 5,224 |
| Long-term debt and capital lease obligations, including current portion | \$ 2,021 | \$ 2,019                  | \$ 2,199 | \$ 2,021 | \$ 2,199 |
| Headcount   | 11,737   | 11,265                    | 11,599   | 11,737   | 11,599   |

See footnotes on the next page

- (1) Computing Solutions segment includes microprocessors, as standalone devices or as incorporated as an Accelerated Processing Unit, chipsets, and embedded processors.
- (2) Graphics segment includes graphics, video and multimedia products developed for use in desktop and notebook computers, including home media PCs, professional workstations and servers as well as revenue received in connection with the development and sale of game console systems that incorporate the Company's graphics technology.
- (3) All Other category includes certain expenses and credits that are not allocated to any of the operating segments. Also included in this category are amortization of acquired intangible assets, stock-based compensation expense, restructuring charges and a charge related to the limited waiver of exclusivity from GLOBALFOUNDRIES ("GF").
- (4) Reconciliation of GAAP operating income (loss) to Adjusted EBITDA\*

|  | Quarter Ended    |                  |                 | Six Mont         | hs Ended        |
|--|------------------|------------------|-----------------|------------------|-----------------|
|  | Jun. 30,<br>2012 | Mar. 31,<br>2012 | Jul. 2,<br>2011 | Jun. 30,<br>2012 | Jul. 2,<br>2011 |
| GAAP operating income (loss)                       | \$ 77            | \$ (580)         | \$105           | (503)            | \$ 159          |
| Limited waiver of exclusivity from GLOBALFOUNDRIES | _                | 703              | _               | 703              | _               |
| Payments to GLOBALFOUNDRIES                        | _                | _                | _               | _                | 24              |
| Legal settlement                                   | 5                | _                | _               | 5                | 5               |
| Depreciation and amortization                      | 61               | 62               | 71              | 123              | 150             |
| Employee stock-based compensation expense          | 26               | 21               | 20              | 47               | 47              |
| Amortization of acquired intangible assets         | 4                | 1                | 9               | 5                | 18              |
| Restructuring charges, net                         | _                | 8                | _               | 8                | _               |
| SeaMicro acquisition costs                         | _                | 6                | _               | 6                | _               |
| Adjusted EBITDA                                    | \$ 173           | \$ 221           | \$205           | \$ 394           | \$ 403          |

- (5) Cash, cash equivalents and marketable securities also include the long-term portion of marketable securities.
- (6) Non-GAAP adjusted free cash flow reconciliation\*\*

| Quarter  | Ended  | Six M  | Ionths Ended  |
|----------|--|--|---|
| 30, Mar. | 31, Jul.                                       | 2, Jun. 30,  | Jul. 2,   |
| 12 20    | 12 201   | 1 2012   | 2011  |
|          | .07 \$17                                       | \$ 188   |   |
| <u> </u> | <u> </u>                                       | <u> </u>   | 396   |
| 81       | .07 21   | 0 188  | 402   |
| (39)     | (40) (6  | <u>(79)</u>  | (105)   |
| 42 \$    | 67 \$14  | \$ 109   | \$ 297  |
| 1        | 80, Mar.<br>2 20<br>81 \$1<br><br>81 1<br>139) | 2         2012         2011           81         \$ 107         \$17           -         -         3           81         107         21           39)         (40)         (6 | 80, 22         Mar. 31, 2012         Jul. 2, 2011         Jun. 30, 2012           281         \$ 107         \$ 174         \$ 188           -         -         36         -           31         107         210         188           39)         (40)         (67)         (79) |

- \* The Company presents "Adjusted EBITDA" as a supplemental measure of its performance. Adjusted EBITDA for the Company is determined by adjusting operating income (loss) for depreciation and amortization, employee stock-based compensation expense and amortization of acquired intangible assets. In addition, for the second quarter of 2012 and the six months ended June 30, 2012, the Company included an adjustment related to a legal settlement with a third party; for the first quarter and six months ended June 30, 2012, the Company included an adjustment for the limited waiver of exclusivity from GLOBALFOUNDRIES, net restructuring charges and costs related to acquisition of SeaMicro Inc.; for the six months ended July 2, 2011, the Company included adjustments related to a payment to GLOBALFOUNDRIES and a legal settlement with a third party. The payment to GF occurred in the first quarter of 2011 when the Company incurred a charge of \$24 million in cost of sales related to a payment to GF in the form of cash and GF Class A Preferred Shares that the Company owned. This payment primarily related to certain manufacturing assets of GF which do not benefit the Company. Also in the first quarter of 2011, the Company recorded a charge of approximately \$5 million to cost of sales related to a legal settlement. The Company calculates and communicates Adjusted EBITDA in the financial schedules because the Company's management believes it is of importance to investors and lenders in relation to its overall capital structure and its ability to borrow additional funds. In addition, the Company presents Adjusted EBITDA because it believes this measure assists investors in comparing its performance across reporting periods on a consistent basis by excluding items that the Company does not believe are indicative of its core operating performance. The Company's calculation of Adjusted EBITDA may or may not be consistent with the calculation of this measure by other companies in the same industry. Investors should not view Adjusted E
- The Company also presents non-GAAP adjusted free cash flow in the earnings release as a supplemental measure of its performance. In 2008 and 2009, the Company and certain of its subsidiaries (collectively, the "AMD Parties") entered into supplier agreements with IBM Credit LLC and certain of its subsidiaries (collectively, the "IBM Parties"). Pursuant to these supplier agreements, the AMD Parties sold to the IBM Parties invoices of selected distributor customers. Because the Company does not recognize revenue until its distributors sell its products to their customers, under GAAP, the Company classified funds received from the IBM Parties as debt on the balance sheet. Moreover, for cash flow purposes, these funds were classified as cash flows from financing activities. When a distributor paid the applicable IBM Party, the Company reduced the distributor's accounts receivable and the corresponding debt resulted in a noncash accounting entry. Because the Company did not receive the cash from the distributor to reduce the accounts receivable, the distributor's payment was not reflected in the Company's cash flows from operating activities. Non-GAAP adjusted free cash flow for the Company was determined by adding the distributors' payments to the IBM Parties to GAAP net cash provided by (used in) operating activities. This amount was then further adjusted by subtracting capital expenditures. Generally, under GAAP, the reduction in accounts receivable is assumed to be a source of operating cash flows. Therefore, the Company believes that treating the payments from its distributor customers to the IBM Parties as if the Company actually received the cash from the distributor and then used that cash to pay down the debt is more reflective of the economic substance of the transaction. On February 11, 2011, the Company terminated its supplier agreements with IBM Parties. As a result, as of the end of the second quarter of 2011, there were no outstanding invoices relating to the financing arrangement with the IBM Parties, and starting from the third quarter of 2011, the Company no longer makes quarterly adjustments for distributors' payments to the IBM Parties to its GAAP net cash provided by (used in) operating activities when calculating non-GAAP adjusted free cash flow. The Company calculates and communicates non-GAAP adjusted free cash flow in the financial schedules because the Company's management believes it is of importance to investors to understand the nature of these cash flows. The Company's calculation of non-GAAP adjusted free cash flow may or may not be consistent with the calculation of this measure by other companies in the same industry. Investors should not view non-GAAP adjusted free cash flow as an alternative to GAAP liquidity measures of cash flows from operating or financing activities. The Company has provided reconciliations within the press release and financial schedules of these non-GAAP financial measures to the most directly comparable GAAP financial measures.



### AMD Reports Second Quarter 2012 Results - CFO Commentary

July 19, 2012

Reconciliation for all non-GAAP financial measures discussed in this commentary to the most directly comparable GAAP financial measures is included below and in our financial tables that accompany our earnings press release available on quarterlyearnings.amd.com.

### **Second Quarter 2012 Results**

- AMD revenue \$1.41 billion, down 11% quarter-over-quarter and down 10% year-over-year
- Net income of \$37 million, EPS of \$0.05, operating income of \$77 million
- · Non-GAAP net income of \$46 million, EPS of \$0.06, operating income of \$86 million
- Gross margin 45%
- Non-GAAP gross margin 46%

#### Q2 2012 Commentary

**Revenue** was \$1.41 billion, down 11% sequentially. Sequential revenue decline in the Computing Solutions segment of 13% was driven primarily by lower channel sales in China and Europe as well as a weaker consumer buying environment impacting sales to Original Equipment Manufacturers (OEMs). Graphics segment revenue was down 4% sequentially in a seasonally down quarter.

Non-GAAP gross margin was 46%, flat sequentially.

Operating expenses were \$561 million. Non-GAAP operating expenses were \$557 million, 8% less than prior guidance of approximately \$605 million primarily due to lower bonus accruals and discretionary spending cost controls late in the quarter.

- **R&D** was \$345 million, 24% of net revenue.
- SG&A was \$212 million, 15% of net revenue.
- To derive non-GAAP operating expenses, we excluded the impact of:
  - Amortization of acquired intangible assets of \$4 million (primarily related to the SeaMicro acquisition in Q1 2012)

AMD Q2-12 CFO Commentary Page 1 July 19, 2012



Non-GAAP net income was \$46 million and non-GAAP operating income was \$86 million.

To derive non-GAAP net income and non-GAAP operating income we excluded the impact of:

- Amortization of acquired intangible assets of \$4 million (primarily related to the SeaMicro acquisition in Q1 2012); and
- Legal settlement of \$5 million<sup>1</sup>

Interest expense was \$43 million, flat compared to the prior quarter.

Tax provision was a net credit of \$6 million in the quarter, compared to \$32 million in the prior quarter. The difference was primarily a one-time tax benefit of \$36 million<sup>2</sup> in the prior quarter related to the SeaMicro acquisition.

Non-GAAP EPS was \$0.06, calculated using 755 million fully diluted shares.

Adjusted EBITDA was \$173 million, down \$48 million from the prior quarter due to lower non-GAAP operating income which resulted from lower revenue in the quarter.

### Q2 2012 Segment Results - Computing Solutions

Computing Solutions segment revenue was \$1.05 billion, down 13% sequentially driven primarily by lower channel sales in China and Europe as well as a weaker consumer buying environment impacting sales to OEMs.

- Client product revenue declined 13% sequentially primarily due to a lower ASP. Units also declined. The ASP and unit decrease were primarily driven by lower desktop processor unit shipments and product mix in the channel.
  - APU shipments were flat as a percentage of our Client products.
- · Server processor revenue declined sequentially mainly due to lower unit shipments quarter-over-quarter.
- Chipset revenue declined sequentially primarily due to lower ASP in the quarter.

Shipments of AMD's 2nd-Generation A-Series APU, codenamed "Trinity" more than doubled in the quarter compared to the first quarter of 2012.

Computing Solutions operating income was \$82 million, down \$42 million from the previous quarter, primarily due to lower revenue.

AMD Q2-12 CFO Commentary Page 2 July 19, 2012



### Q2 2012 Segment Results - Graphics

Graphics segment revenue was \$367 million, seasonally down 4% compared to the prior quarter.

- GPU revenue was down in a seasonally down quarter due to lower unit shipments in the channel and game console royalty revenue was flat compared to the prior quarter.
- GPU ASP was flat compared to the prior quarter.

Graphics segment operating income was \$31 million, down \$3 million from the prior quarter primarily due to the seasonal decline in revenue.

### **Balance Sheet**

Cash, cash equivalents and marketable securities, including long term marketable securities were \$1.76 billion as of the end of Q2 2012 compared with \$1.71 billion as of the end of Q1 2012. We made a \$50 million cash payment to GLOBALFOUNDRIES (GF) related to the 28 nanometer (nm) product limited waiver of exclusivity, as provided in the 2012 amendment to the Wafer Supply Agreement (WSA). The remaining balance of payments related to the waiver is \$225 million which will be paid by the end of the first quarter of 2013.

Accounts Receivable at the end of the quarter was \$744 million, down \$218 million compared to the end of Q1 2012 due to the decrease in net revenue for the quarter.

**Inventory** was \$833 million exiting the quarter, up \$248 million from the prior quarter primarily due to lower sales in the quarter and in preparation for previously anticipated demand in the second half of 2012. The inventory build consists primarily of our latest generation of products.

Payable to GLOBALFOUNDRIES (GF) line item on the Balance Sheet is new as of Q1 2012, and includes all amounts due to GF by AMD. Payables to GF increased \$101 million in Q2 2012 due to a \$151 million increase of wafer purchases from GF offset by the \$50 million payment to GF related to the 28 nanometer (nm) product limited waiver of exclusivity.

**Debt** as of the end of the quarter was unchanged at \$2.02 billion.

Net cash provided by operations was \$81 million. Non-GAAP free cash flow was \$42 million.

#### Outlook

The following statements concerning AMD are forward-looking and actual results could differ materially from current expectations. Investors are urged to review in detail the risks and uncertainties in AMD's Securities and Exchange Commission filings, including but not limited to the Quarterly Report on Form 10-Q for the quarter ended March 31, 2012.

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### Q3 2012 Outlook:

- AMD expects revenue to decrease 1% sequentially, +/- 3%.
- AMD expects gross margin to be approximately 44%.
- Operating expenses are expected to be approximately \$560 million.

\*\*\*\*\*\*\*\*\*\*\*\*

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- 1. Legal Settlement: In the second quarter of 2012 management determined that it was probable a settlement would be reached with a third party and that the amount of the settlement was estimable. As a result, the Company recorded the estimated settlement amount of \$5 million in the second quarter of 2012 as a legal settlement. This amount remained accrued as of June 30, 2012. The Company excluded this item from the Company's GAAP net income, GAAP earnings per share, GAAP operating income and GAAP gross margin for the second quarter of 2012 because it is not indicative of ongoing operating performance and because the Company believes exclusion of this item enables investors to better evaluate the Company's current operating performance compared with prior periods.
- 2. Tax Benefit related to SeaMicro acquisition: Since the acquisition of SeaMicro was treated as a stock purchase for income tax purposes, tax amortization of the acquired identifiable intangible assets is not allowed. As a result, the Company was required to establish a deferred tax liability of approximately \$36 million for the book/tax difference. This reduced the Company's existing valuation allowance against its deferred tax asset by providing an additional source of future taxable income. The reduction in valuation allowance resulted in a discrete income tax provision benefit of approximately \$36 million in the first quarter of 2012. The Company excluded this item from the Company's GAAP net loss for the first quarter of 2012 because it is not indicative of ongoing operating performance and because the Company believes exclusion of this item enables investors to better evaluate the Company's current operating performance compared with prior periods.

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### **Non-GAAP Measures:**

To supplement the Company's financial results calculated in accordance with United States generally accepted accounting principles (GAAP), this commentary contains non-GAAP financial measures, including non-GAAP net income, non-GAAP earnings per share, non-GAAP operating income, non-GAAP operating expenses, non-GAAP gross margin, Adjusted EBITDA, and non-GAAP adjusted free cash flow. These non-GAAP financial measures reflect certain adjustments, and the Company has presented a reconciliation of GAAP to non-GAAP financial measures in the tables below.

The Company presents "Adjusted EBITDA" as a supplemental measure of its performance. Adjusted EBITDA for the Company is determined by adjusting operating income (loss) for depreciation and amortization, employee stock-based compensation expense and amortization of acquired intangible assets. In addition, for the second quarter of 2012, the Company included an adjustment for a legal settlement with a third party, and for the first quarter of 2012 the Company included an adjustment for the limited waiver of exclusivity from GLOBALFOUNDRIES, net restructuring charges and costs related to acquisition of SeaMicro Inc. The Company calculates and communicates Adjusted EBITDA in the financial schedules because the Company's management believes it is of importance to investors and lenders in relation to its overall capital structure and its ability to borrow additional funds. In addition, the Company presents Adjusted EBITDA because it believes this measure assists investors in comparing its performance across reporting periods on a consistent basis by excluding items that the Company does not believe are indicative of its core operating performance. The Company's calculation of Adjusted EBITDA may or may not be consistent with the calculation of this measure by other companies in the same industry. Investors should not view Adjusted EBITDA as an alternative to the GAAP operating measure of operating income (loss) or GAAP liquidity measures of cash flows from operating, investing and financing activities. In addition, Adjusted EBITDA does not take into account changes in certain assets and liabilities as well as interest and income taxes that can affect cash flows.

The Company also presents non-GAAP adjusted free cash flow in the earnings release as a supplemental measure of its performance. In 2008 and 2009, the Company and certain of its subsidiaries (collectively, the "AMD Parties") entered into supplier agreements with IBM Credit LLC and certain of its subsidiaries (collectively, the "IBM Parties"). Pursuant to these supplier agreements, the AMD Parties sold to the IBM Parties invoices of selected distributor customers. Because the Company does not recognize revenue until its distributors sell its products to their customers, under GAAP, the Company classified funds received from the IBM Parties as debt on the balance sheet. Moreover, for cash flow purposes, these funds were classified as cash flows from financing activities. When a distributor paid the applicable IBM Party, the Company reduced the distributor's accounts receivable and the corresponding debt resulted in a noncash accounting entry. Because the Company did not receive the cash from the distributor to reduce the accounts receivable, the distributor's payment was not reflected in the Company's cash flows from operating activities. Non-GAAP adjusted free cash flow for the Company was determined by adding the distributors' payments to the IBM Parties to GAAP net cash provided by (used in) operating activities. This amount was then further adjusted by subtracting capital expenditures. Generally, under GAAP, the reduction in accounts receivable is assumed to be a source of operating cash flows. Therefore, the Company believes that treating the payments from its distributor customers to the IBM Parties as if the

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Company actually received the cash from the distributor and then used that cash to pay down the debt is more reflective of the economic substance of the transaction. On February 11, 2011, the Company terminated its supplier agreements with IBM Parties. As a result, as of the end of the second quarter of 2011, there were no outstanding invoices relating to the financing arrangement with the IBM Parties, and starting from the third quarter of 2011, the Company no longer makes quarterly adjustments for distributors' payments to the IBM Parties to its GAAP net cash provided by (used in) operating activities when calculating non-GAAP adjusted free cash flow. The Company calculates and communicates non-GAAP adjusted free cash flow in the financial schedules because the Company's management believes it is of importance to investors to understand the nature of these cash flows. The Company's calculation of non-GAAP adjusted free cash flow may or may not be consistent with the calculation of this measure by other companies in the same industry. Investors should not view non-GAAP adjusted free cash flow as an alternative to GAAP liquidity measures of cash flows from operating or financing activities. The Company has provided reconciliations within the press release and financial schedules of these non-GAAP financial measures to the most directly comparable GAAP financial measures

The Company is providing these financial measures because it believes this non-GAAP presentation makes it easier for investors to compare its operating results for current and historical periods and also because the Company believes it assists investors in comparing the Company's performance across reporting periods on a consistent basis by excluding items that it does not believe are indicative of its core operating performance and for the other reasons described in the footnotes to the selected data tables.

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# Reconciliation of GAAP Net Income (Loss) to Non-GAAP Net Income

| (Millions except per share amounts)                | Q     | 2-12    | Q1      | -12      | Q2    | 2-11    |
|--|-------|---------|---------|----------|-------|---------|
| GAAP net income (loss) / Earnings (loss) per share | \$ 37 | \$ 0.05 | \$(590) | \$(0.80) | \$ 61 | \$ 0.08 |
| Limited waiver of exclusivity from GLOBALFOUNDRIES | _     | _       | (703)   | (0.94)   | _     | _       |
| Amortization of acquired intangible assets         | (4)   | (0.01)  | (1)     | _        | (9)   | (0.01)  |
| Legal settlement                                   | (5)   | (0.01)  | _       | _        | _     | _       |
| Restructuring charges, net                         | _     | _       | (8)     | (0.01)   | _     | _       |
| SeaMicro acquisition costs                         | _     | _       | (6)     | (0.01)   | _     | _       |
| Tax benefit related to SeaMicro acquisition        | _     | _       | 36      | 0.05     | _     |         |
| Non-GAAP net income / Earnings per share           | \$ 46 | \$ 0.06 | \$ 92   | \$ 0.12  | \$ 70 | \$ 0.09 |

### Reconciliation of GAAP Operating Income (Loss) to Non-GAAP Operating Income

| (Millions)   | Q2-12        | Q1-12               | Q2-11 |
|--|--------------|---------------------|-------|
| GAAP operating income (loss)                       | <b>\$</b> 77 | <del>\$(580</del> ) | \$105 |
| Limited waiver of exclusivity from GLOBALFOUNDRIES | _            | (703)               | _     |
| Amortization of acquired intangible assets         | (4)          | (1)                 | (9)   |
| Legal settlement                                   | (5)          | _                   | _     |
| Restructuring charges, net                         | _            | (8)                 | _     |
| SeaMicro acquisition costs                         | _            | (6)                 | _     |
| Non-GAAP operating income                          | \$ 86        | \$ 138              | \$114 |

# Reconciliation of GAAP to Non-GAAP Operating Expenses

| (Millions)                                 | Q2-12 | Q1-12  | Q2-11 |
|--|-------|--------|-------|
| GAAP operating expenses                    | \$561 | \$ 607 | \$615 |
| Amortization of acquired intangible assets | 4     | 1      | 9     |
| Restructuring charges, net                 | _     | 8      | _     |
| SeaMicro acquisition costs                 | _     | 6      | _     |
| Non-GAAP operating expenses                | \$557 | \$ 592 | \$606 |

### Reconciliation of GAAP to Non-GAAP Gross Margin

| (Millions except percentages)                      | Q2-12 | Q1-12        | Q2-11        |
|--|-------|--------------|--------------|
| GAAP Gross Margin                                  | \$638 | <b>\$ 27</b> | <b>\$720</b> |
| GAAP Gross Margin %                                | 45%   | 2%           | 46%          |
| Limited waiver of exclusivity from GLOBALFOUNDRIES | _     | (703)        | _            |
| Legal settlement                                   | (5)   | _            | _            |
| Non-GAAP Gross Margin                              | \$643 | \$ 730       | \$720        |
| Non-GAAP Gross Margin %                            | 46%   | 46%          | 46%          |

### Reconciliation of GAAP Operating Income (Loss) to Adjusted EBITDA

| (Millions)   | Q2-12        | Q1-12               | Q2-11 |
|--|--------------|---------------------|-------|
| GAAP operating income (loss)                       | <u>\$ 77</u> | <del>\$(580</del> ) | \$105 |
| Limited waiver of exclusivity from GLOBALFOUNDRIES | _            | 703                 | _     |
| Legal settlement                                   | 5            | _                   | _     |
| Depreciation and amortization                      | 61           | 62                  | 71    |
| Employee stock-based compensation expense          | 26           | 21                  | 20    |
| Amortization of acquired intangible assets         | 4            | 1                   | 9     |
| Restructuring charges, net                         | _            | 8                   | _     |
| Acquisition related costs                          | _            | 6                   | _     |
| Adjusted EBITDA                                    | \$173        | \$ 221              | \$205 |



### Non-GAAP adjusted free cash flow reconciliation

| (Millions)   | Q2-12 | Q1-12 | Q2-11 |
|--|-------|-------|-------|
| GAAP net cash provided by operating activities     | \$ 81 | \$107 | \$174 |
| Non-GAAP adjustment                                | _     | _     | 36    |
| Non-GAAP net cash provided by operating activities | 81    | 107   | 210   |
| Purchases of property, plant and equipment         | (39)  | (40)  | (67)  |
| Non-GAAP adjusted free cash flow                   | \$ 42 | \$ 67 | \$143 |

#### **Cautionary Statement**

This document contains forward-looking statements concerning AMD, our financial outlook for the third quarter of 2012, including our third quarter 2012 revenue, gross margin, and operating expenses, which are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are commonly identified by words such as "believes," "expects," "may," "will," "should," "seeks," "intends," "plans," "estimates," "anticipates," "projects," "would," and other terms with similar meaning. Investors are cautioned that the forward-looking statements in this document are based on current beliefs, assumptions and expectations, speak only as of the date of this document and involve risks and uncertainties that could cause actual results to differ materially from current expectations. Risks include the possibility that Intel Corporation's pricing, marketing and rebating programs, product bundling, standard setting, new product introductions or other activities may negatively impact the company's current plans; the company may be unable to develop, launch and ramp new products and technologies in the volumes that are required by the market and at mature yields on a timely basis; that its third party wafer foundry suppliers will be unable to transition the company's products to advanced manufacturing process technologies in a timely and effective way or to manufacture the company's products on a timely basis in sufficient quantities and using competitive technologies; the company will be unable to obtain sufficient manufacturing capacity or components to meet demand for its products; the company's requirements for wafers are less than the fixed number of wafers that it agreed to purchase from GF in 2012 or GF encounters problems that significantly reduce the number of functional die the company receives from each wafer; that customers stop buying the company's products or materially reduce their operations or demand for the company's products; that the company may be unable to maintain the level of investment in research and development that is required to remain competitive; that there may be unexpected variations in market growth and demand for the company's products and technologies in light of the product mix that it may have available at any particular time or a decline in demand; the company will require additional funding and may be unable to raise sufficient capital on favorable terms, or at all; that global business and economic conditions will not continue to improve or will worsen; that demand for computers will be lower than currently expected; and the effect of political or economic instability, domestically or internationally, on the company's sales or supply chain. Investors are urged to review in detail the risks and uncertainties in the company's Securities and Exchange Commission filings, including but not limited to the Quarterly Report on Form 10-Q for the quarter ended March 31, 2012.

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